

Johnny Numbers

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EDUCATION

Syracuse University

Syracuse, NY

Bachelor of Science in Accounting and Finance | Minor: Computer Science

May 2015

- **GPA:** 3.43 / 4.00; **GMAT:** 640/800
- **Honors:** Martin J. Whitman Dean Scholar; Phi Theta Kappa; Dean's List (Fall 2012, Spring 2013)

Relevant Coursework: • Financial Modeling • Institutional Trading • Multivariable Calculus • Discrete Mathematics
• Finite Mathematics • Financial Management • Advanced Regression Analysis • Probability and Statistics • Data Structures
• Information Reporting and Presentation • Applications of Modern Portfolio Theory

WORK & LEADERSHIP EXPERIENCE

Ernst & Young, LLP

New York, NY

Tax Intern, Financial Services Office

Anticipated Start Date: May 2014

- Will contribute to the construction and presentation of mock investment proposals, which will be used to educate interns regarding the effective minimization of tax implications associated with exercising options, fixed income products, etc.

Dermoddy, Burke & Brown, LLC

Syracuse, NY

Tax Associate Intern

January 2014 - Present

- Led team of interns in a capstone project on Green Tax initiatives, resulting in a presentation and professional memorandum that Tax Partners used to draw additional business from existing and prospective clients
- Gained practical experience with applications of Microsoft Excel, ProSystems fx Tax and Document
- Performed triage and scanning for incoming IRS documents to allow for paperless preparation and filing via ProSystems software, resulting in a decrease in variable costs and larger profit margins for the firm

Prudential Financial

Syracuse, NY

Financial Professional Intern

May 2013 – September 2013

- Directed a group of six interns in the creation and presentation of a marketing research project.
The project involved the analysis of home values and income levels throughout a specified geographic area. Our findings were used to compile a list of qualified clients, which was then cross-referenced with a local phone book to create a pipeline of prospective clients to be used by full-time financial advisors.
- Assisted financial planners in portfolio management by running security analysis models in Excel on a weekly basis for specified holdings and presenting my findings to managers in a professional memorandum
- Solicited new customers through approved techniques and methods, including cold calling and mass mailing

ACTIVITIES

Investment Club

January 2014 - Present

Research Officer

- Built and utilized valuation models to make buy/sell/hold recommendations on current holdings
- Collaborated with senior members to manage a portfolio valued at \$135,000

Cicero Volunteer Fire Department

September 2012 – December 2013

Exterior-Qualified Firefighter

- Led probationary members in on-site drills on a weekly basis
- Responded to fires and emergency medical calls
- Maintained supplies inventory on the Cicero Engine 2 apparatus

St. Joseph's Hospital Volunteer Program

April 2010 – August 2013

Patient Visitation and Clerical Work

- Visited with cardiac therapy, behavioral health and dementia patients
- Created patient charts and information packets for use in the emergency department

TECHNICAL PROFICIENCIES & SKILLS

- Bloomberg Certified (Equity, Fixed Income, Commodities, FX)
- Microsoft Excel Specialist – Certified by Microsoft
- Familiar with various programming languages, including Haskell, Python, JavaScript, C++ and Visual Basic
- Ability to make quick decisions in a chaotic environment as a result of my experiences as a volunteer firefighter